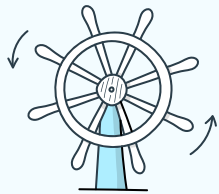


## LEADING LEGAL OPERATIONS IN A CHANGING BUSINESS LANDSCAPE

During the 2022 Corporate Legal Operations Consortium Global Institute, Cimplifi and Ari Kaplan Advisors engaged a talented group of law department leaders in a conversation about driving value through legal operations, the impact of technology on law department transformation, and the empowerment of legal operations professionals.

### Driving Value Through Legal Operations



Legal operations leaders are **looking at value differently**.

It is critical for in-house legal teams to avoid the reflex to benchmark and instead identify accurate and tailored ways to **measure success**.

Dynamic new matter intake protocols may offer a law department **the opportunity to create efficiencies**.

### Legal Operations Leaders Are Transforming Their Law Departments



The professionals moving into legal operations from eDiscovery are the **problem solvers**.

Legal operations is about **changing mindsets and telling stories** on how to successfully support the goals of the business, with lawyers being the heroes of those stories.

Lawyers need to **move at the speed of the business** so legal cannot be the department of no. Rather, it must be the department of know or how.

### Technology is Helping Legal Operations Teams Drive Change



**Contract AI has become essential** for clause management and some teams are building a contract analytics engine into their CLM, which has changed the way they manage their agreements.

Corporate legal **teams are increasingly deploying smart contracts**, featuring smart clauses.

Legal teams need to set up systems on the backend to **get the most value** on the frontend.